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Health Care Reform:



Four-Step Plan Analysis

- Determine how PPACA will impact the plan.
 - Review compliance with current requirements.
 - If plan is grandfathered, determine if continued grandfathered status is necessary/desirable for 2014 (loss of grandfathered status may result if design changes occur).
 - If grandfathered status will be lost, determine if/how plan will comply with new requirements and how this will affect costs.
 - Analyze potential impact of "pay or play" mandate: increased participation, changes in eligibility, changes in plan design, etc.
 - Analyze potential impact of new fees (Transitional Reinsurance and PCORI fees).

Evaluate options and determine which deserve further investigation.

- <u>"Play" Instead of "Pay" Keep status quo.</u>
- <u>"Play" Instead of "Pay" With some changes to</u> <u>basic structure</u>. Employer could keep its medical plan, but implement cost-saving measures. This would likely result in loss of grandfathered status.
 - Increase employee and/or dependent cost share such as deductibles, out-of-pocket maximums, and coinsurance. Must analyze whether coverage is "affordable" and provides "minimum value."

- Further limit eligibility within the constraints imposed under health care reform to limit number of benefit-eligible employees (*i.e.*, to those who qualify as "full-time employees" under pay or play provisions). Must analyze if the employer offers coverage to 95% of full-time employees.
- Implement workforce changes to move more full-time employees to part-time status. Must examine who qualifies as "full-time employee."
- Two-tiered premium structure with different cost-sharing structure for employees/dependents.



- Offer voluntary benefits (such as critical illness) to offset employees' out-of-pocket expenses particularly in higher deductible plans.
- Eliminate or reduce financial support of other benefits to offset increased medical plan costs (vision, dental, life, disability, etc.).
- Increase scope of wellness programs to offset increased medical plan costs.
- Adjust compensation arrangements to offset increased medical plan costs.



Evaluate options and determine which deserve further investigation.

- <u>"Play" Instead of "Pay" Broad-based changes</u>.
 Employer could continue to offer medical coverage under a modified structure.
 - Consumer Driven Health Plan (CDHP) with savings option – Combination of high-deductible plan with Health Savings Account (HSA) or Health Reimbursement Account (HRA) funded in part by employer.
 - Defined Contribution Plan through private exchange

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Value Based Benefit Plan Design

- Remove barriers to essential, high-value health services.
- Eliminates or reduces copayments or coinsurance for certain medications or types of care that are demonstrated to be crucial in preventing or managing disease.
- Reference Based Benefits (RBB) Set a perservice dollar maximum (reference cost) on selected medical procedures/services. If employee selects alternative for which charges are higher than that amount, the employee is responsible for all costs beyond the reference-based price.

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- <u>"Pay" Instead of "Play" Eliminate medical plan</u>.
 Employer could eliminate its medical plan and pay the penalty for full-time employees.
 - 2014 Amount of Penalty \$2,000/year (adjusted for inflation after 2014) x full-time employees (less first 30 full-time employees).
 - Implement workforce changes to move more full-time employees to part-time status. Must examine who qualifies as "full-time employee."



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Prepare long-term cost projections.

• Examine cost projections of options identified in previous step that warrant serious consideration.



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 Decide which option(s) meets the employer's long-term goals and implement any necessary changes.



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